

column5

ENTERPRISE PERFORMANCE MANAGEMENT

FOR LARGE REVENUE BUSINESSES





WE DRIVE POSITIVE, MEASURABLE IMPACT TO YOUR BUSINESS.

We enable companies to make informed decisions driven by timely and relevant data.

Data delivered at the speed of business.

column5

WHO WE ARE

Column5 is a global consultancy that provides advanced Enterprise Performance Management Solutions, Services, Support and Training to hundreds of companies and thousands of BPC users around the world that are striving for a sustainable, competitive advantage. We empower these organizations with the ability to make better business decisions based upon timely and relevant data.

Data Delivered at the Speed of Business.



Latest Roadmap

SAP BPC & SAP Analytics Cloud

Pras Chatterjee, SAP
June 2018

PUBLIC

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THE BEST RUN **SAP**

Agenda

Strategic Direction Planning

Strategic Direction Consolidation

SAP Analytics Cloud for Planning – Sapphire Release Overview

SAP Planning & Analysis

Roadmaps

Strategic Direction **Planning**

Planning: What has changed

Before

Standalone planning application in the Cloud (SaaS)

 **Analytics Cloud**

Standalone on premise application

 **BPC (all versions)**

Planning application embedded within S/4HANA (on premise)

 **BPC Optimized**

Planning application embedded within S/4HANA Cloud and other Cloud apps

 **N/A**

Planning: What has changed

Now

Standalone planning and with SAP S/4HANA and other Cloud apps

 **Analytics Cloud**

Customers requiring an on premise solution

 **BPC***

*BPC optimized can still be used for real-time planning on SAP S/4HANA on premise and BPC for BW/4HANA is recommended for standalone on premise deployments

What is the future of SAP Business Planning and Consolidation

- SAP Business Planning and Consolidation (BPC) continues to be a key part of our Analytics portfolio, specifically for those requiring an on-premise planning application.



On Premise

- Reasons for requiring an on premise application include:
 - Regulatory requirements related to situs of data storage
 - Corporate policy or contractual agreements
 - Ability to deliver deeply integrated planning capabilities as an integral component of an on premise SAP data warehouse
 - Requirements for customization beyond the scope of a public cloud solution
- Major new planning enhancements will be delivered in SAP Analytics Cloud; BPC customers can leverage these enhancements via “hybrid” integration with Analytics Cloud* ensuring a path of continuous innovation. In addition, BPC will receive incremental enhancements based on customer feedback, and be maintained to ensure compatibility with underlying technology components and legal compliance. Please refer to the latest published roadmap for a more complete description of current planned enhancements.
- SAP BPC is a mature, fully-functional planning and consolidation application utilized by thousands of customers. It continues to be supported and maintained so customer’s investments are protected. SAP BPC 10.1 version for NetWeaver will receive mainstream maintenance until at least 31-Dec-2024 - please refer to the SAP Product Availability Matrix for support dates by specific product version.

Strategic Direction Consolidation

Consolidation : What has changed

Before

Standalone on premise application



BPC (all versions)

Consolidation application embedded
within SAP S/4HANA (on premise)



BPC Optimized

Consolidation application embedded
within SAP S/4HANA Cloud




**SAP S/4HANA Cloud for Group
Reporting**

Consolidation: What has changed

Now

Consolidation application embedded within SAP S/4HANA (on premise and public/private cloud)

 **SAP S/4HANA (Cloud) for Group Reporting***

Customers requiring a standalone on premise deployment

 **BPC****

* SAP S/4HANA Cloud for Group Reporting available since May 2017. SAP S/4HANA for Group Reporting (on premise) planned availability Q3 2018. SAP S/4HANA (Cloud) for Group Reporting can also be used independently from operational accounting or other ERP functions in SAP S/4HANA.

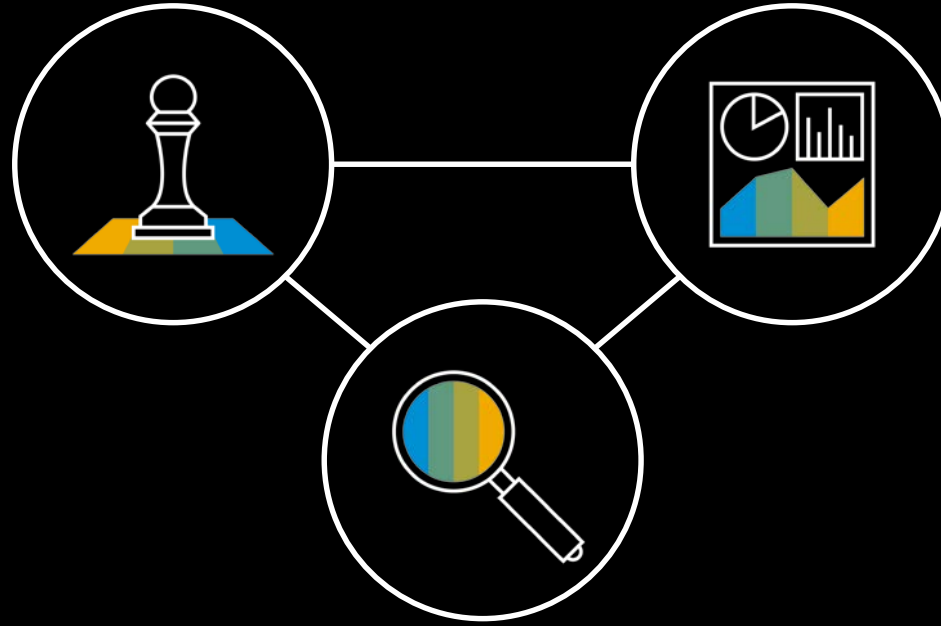
**SAP BPC, Optimized for S/4HANA will continue be supported in accordance with support for the underlying S/4HANA release, but will not be further enhanced. BPC for BW/4HANA is recommended for standalone on premise deployments.

Overview of SAP solutions for planning and analysis

Planning and analysis solutions

Strategize and plan

- SAP Analytics Cloud
- SAP BPC
- SAP Digital Boardroom



Measure and report

- SAP Analytics Cloud
- SAP Digital Boardroom

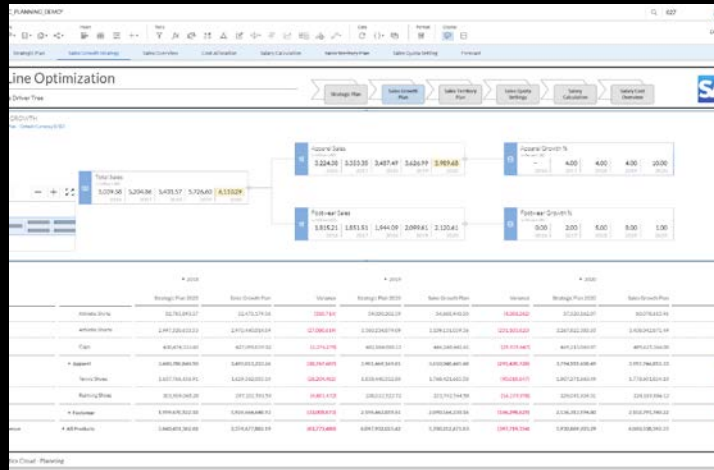
Analyze and optimize

- SAP Analytics Cloud
- SAP Digital Boardroom
- SAP Profitability and Performance Management

SAP Analytics Cloud for **Planning**

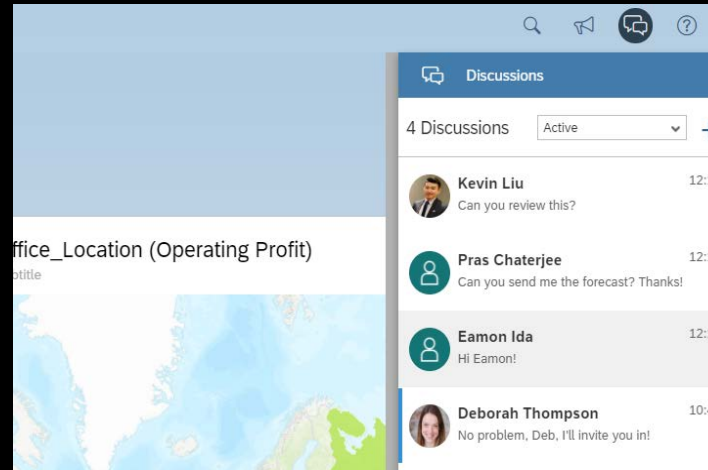
SAP Analytics Cloud for planning

Planning (is) for everyone



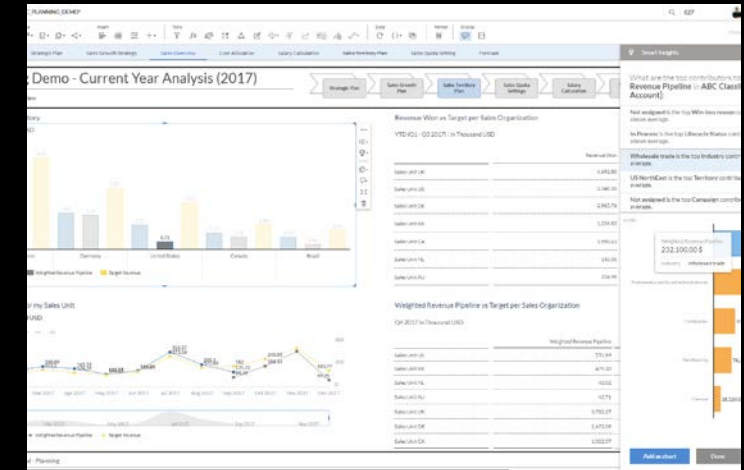
Act in the Moment

- Analyze, plan, predict, and report all in one place to save time and better support the business
- Plan and analyze directly within your enterprise solution for instant insight to action
- Visualize performance metrics and adjust drivers on screen to simulate the impact of decisions



Continuously Collaborate

- Discuss plans in context for increased accountability
- Interact on screen, on the road, or at home to keep the conversation going
- Crowdsource plans and budgets across the business to increase engagement and accuracy



Become an Intelligent Enterprise

- Discover top influencers of performance without having to look and automatically predict future values to save time and improve results
- Augment manual insights with embedded intelligence for better, data-driven decisions
- Ask questions in natural language to get the answers you seek as simple as having a conversation

Act in the moment

**Analyze, plan, predict, and report
all in one place**

to save time and better support the business

**Plan and analyze directly within
your enterprise application**

for instant insight to action

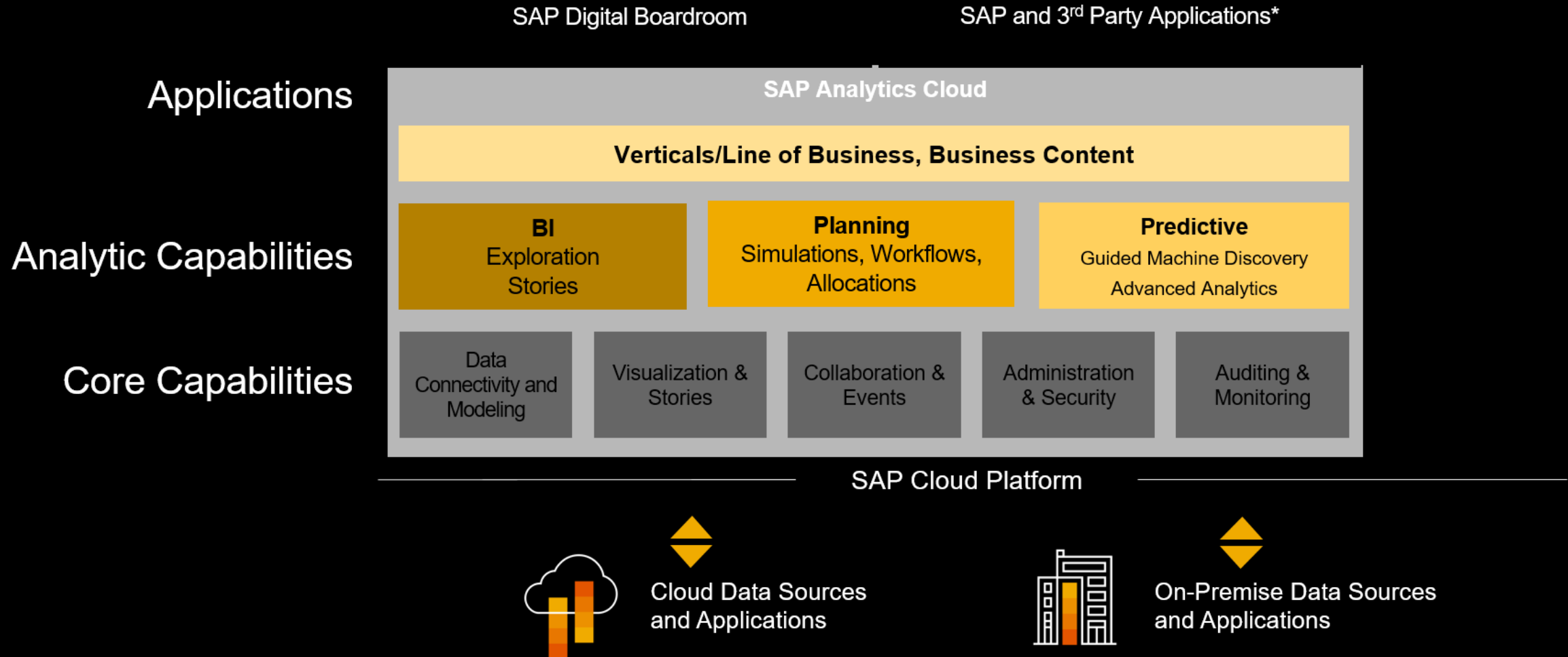
**Visualize performance metrics and
adjust drivers on screen**

to simulate the impact of decisions



Act in the moment

Analyze, plan, predict, and report all in one place



Financial planning and analysis (FP&A) for SAP S/4HANA Cloud

Plan, analyze and execute in one financial management system

Integrate planning with Cloud ERP

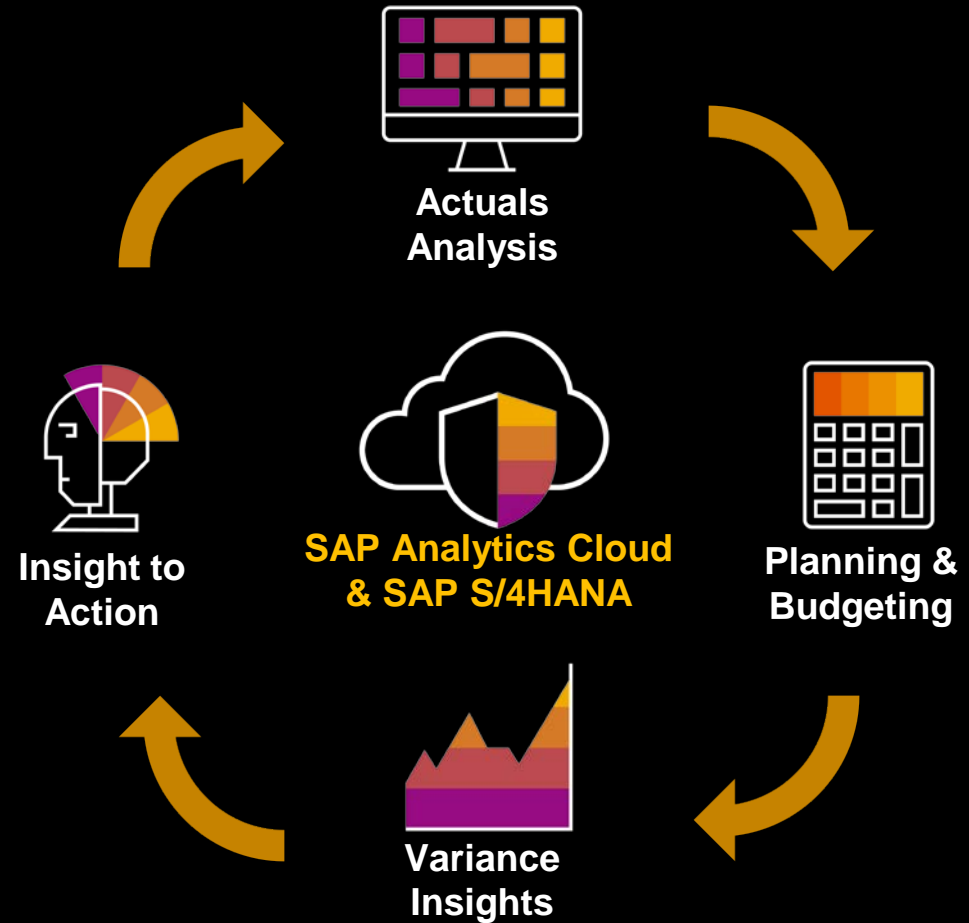
- Save time and reduce errors with one source of the truth for planning and actuals across the enterprise

Close the gap between insight to action

- Take action in the moment with transactions, analytics, and planning all in one place

Be a better partner to the business

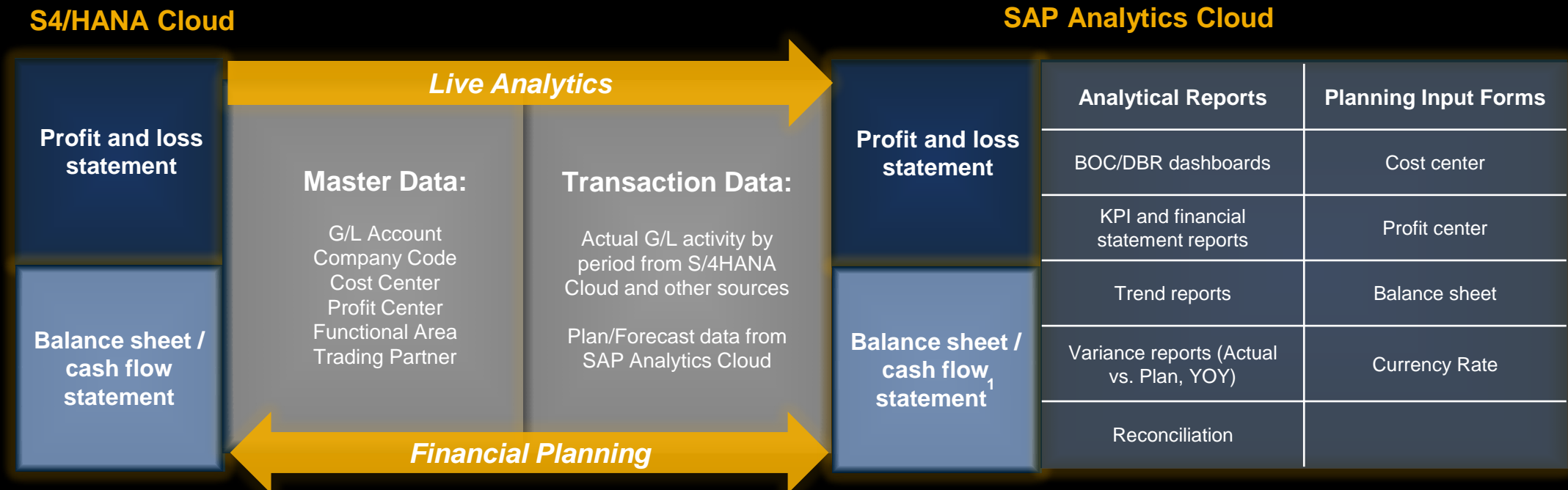
- Spend less time on transactional work and more time on delivering value added insights



Financial Planning & Analysis for S/4HANA Cloud

Best in class, BI, Planning, and Predictive Analytics for S/4HANA Cloud

- Live connectivity for financial reporting and analysis
- Enhanced bi-directional replication for financial planning
- New planning capabilities to support enterprise requirements
- Prepackaged LoB and industry content to accelerate time to value*



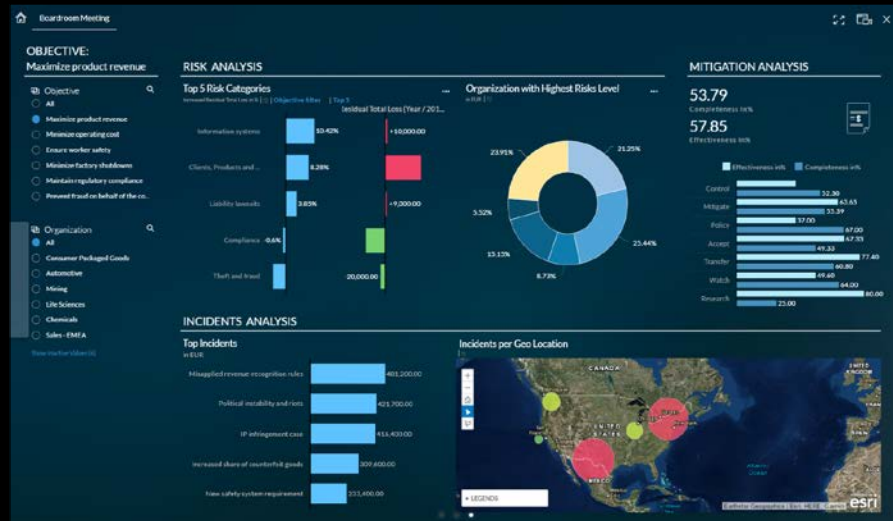
¹ Balance Sheet/Cash Flow content is planned for H1 2018, Project Planning content is planned for H2 2018

Act in the moment

Visualize performance metrics and adjust drivers on screen

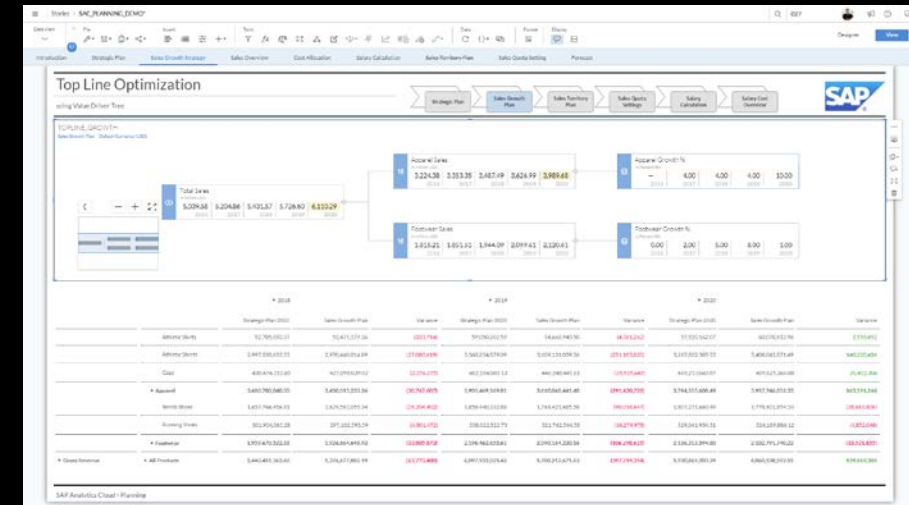
Bring management meetings to life

with real-time insights into financial and operational metrics across the business and the ability to interact on screen



Simulate the impact of decisions

by adjusting key drivers of performance in the moment using Value Driver Trees

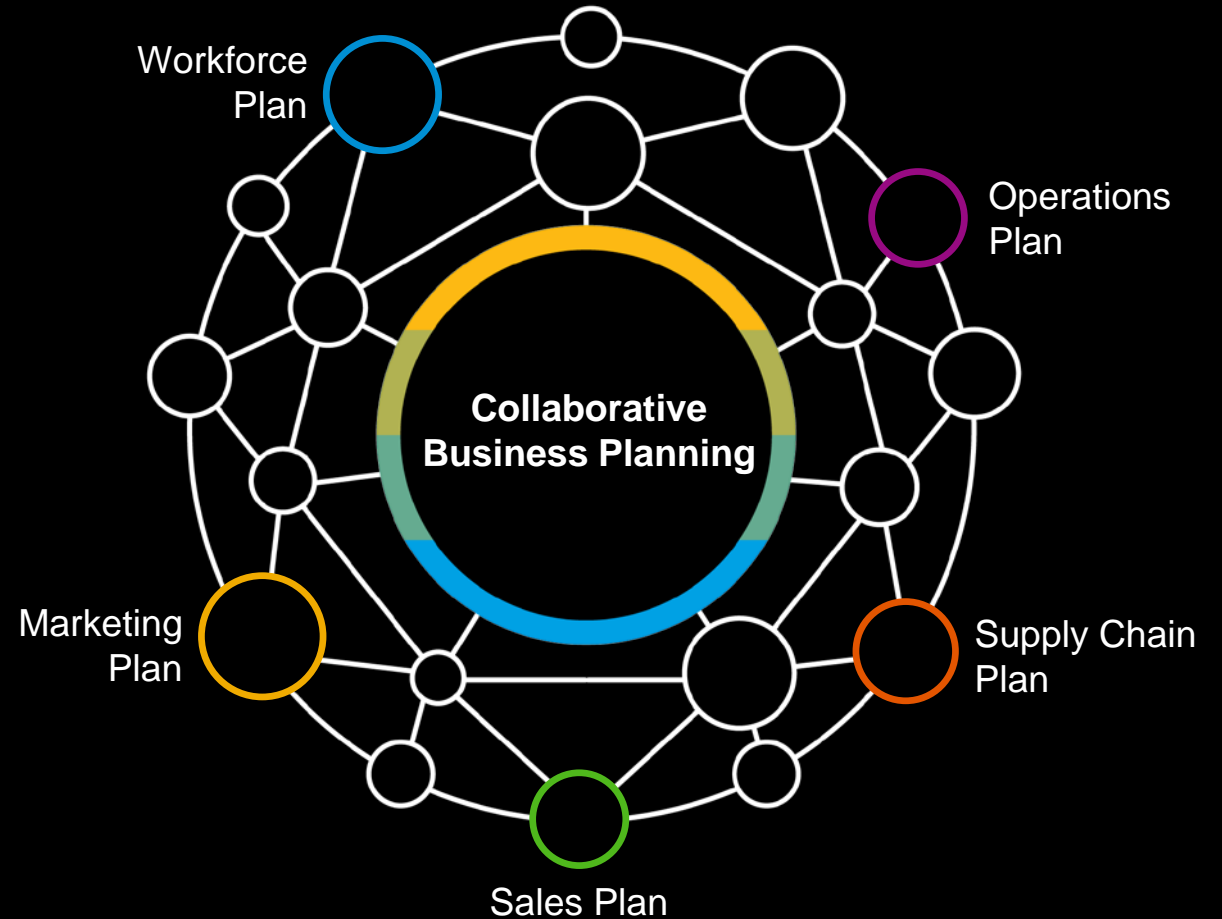


Continuously collaborate

Discuss plans in context
for increased accountability

**Interact on screen, on the road,
or at home**
to keep the conversation going

Crowdsource plans and budgets
across the business to increase engagement and
accuracy



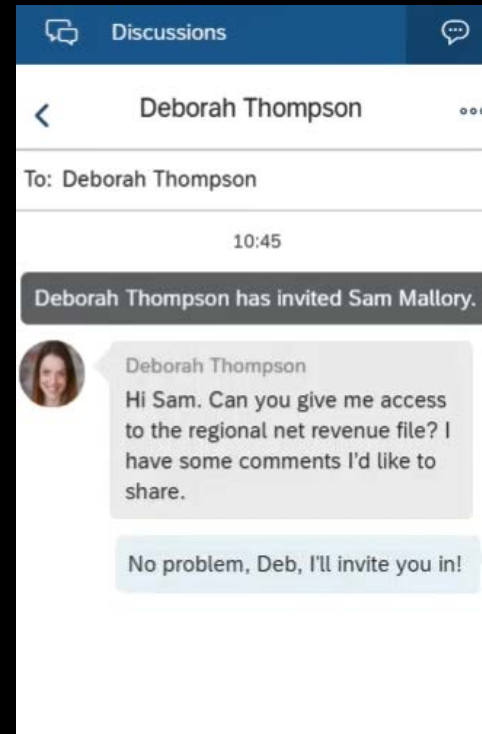
Continuously collaborate

Discuss plans in context

Keep the conversation in context
so everyone's on the same page

Resolve issues in real-time
using built in chat functionality

Increase accountability
by embedding comments and assigning actions directly in plans and reports



The screenshot shows a data table titled "Regional Net Revenue" with a comment overlay. The table has columns for "Enterprise", "West US", and "Midwest US". The comment overlay, titled "Data Point Comment", shows a conversation between Deborah Thompson and Sam Mallory. Deborah Thompson asks: "@Sam can you create a forecast of this up 10%?". Sam Mallory responds: "Sure thing!". Deborah Thompson replies: "Thanks!". The table data is as follows:

	Enterprise	West US	Midwest US
All Products	1,142.77	289.42	141.93
Apparel	705.23	147.75	16.68
Shirts	597.00	120.34	4.54
Shorts	41.47	13.18	11.86
Caps	66.76	14.23	0.27
Footwear	437.54	141.67	125.25
Cross Trainers	363.94	120.89	110.66
Running Shoes	73.60	20.79	14.59

Continuously collaborate

Interact on screen, on the road, or at home

Access anywhere

via laptop, iPhone, iPad or Windows device

Simply interact

by quickly and easily swiping, tapping, and filtering on your favorite stories

Receive the right view

with a responsive design that automatically adjusts to the dimensions of your device



Continuously collaborate

Crowdsource plans and budgets

Get everyone engaged

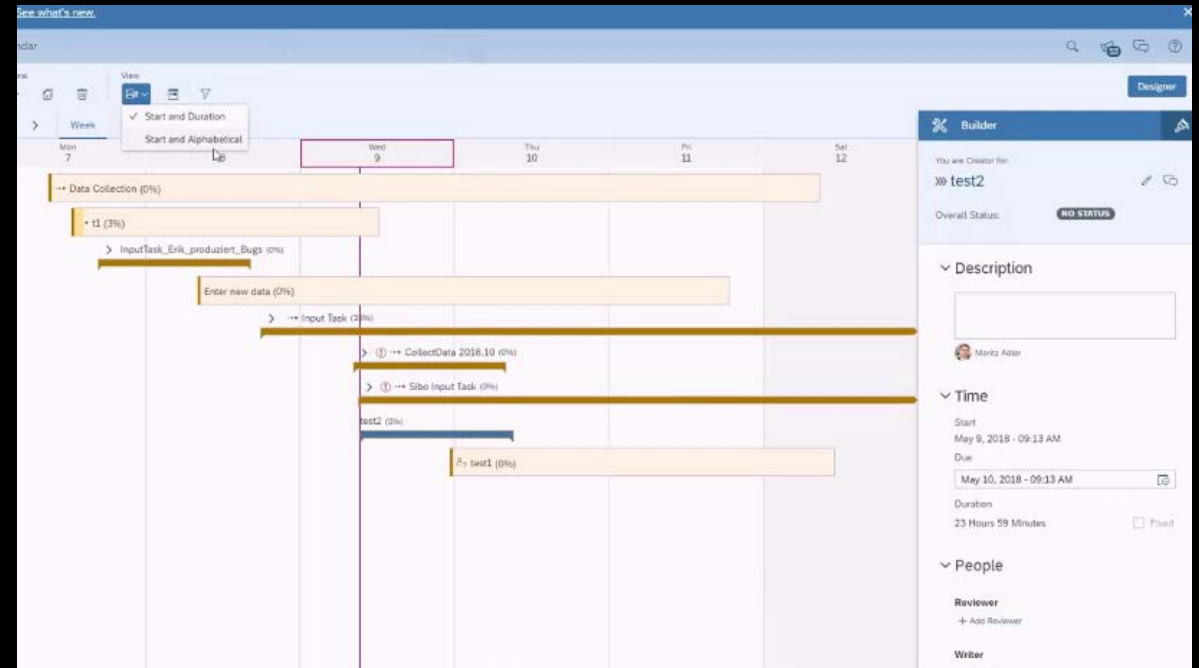
with the right interface whether you're in Finance, operations, or own a budget

Link financial & operational plans

to see the impact of functional plans on financial results

Deploy across the enterprise

with a single, scalable cloud-based planning solution providing one source of the truth



Become an Intelligent Enterprise

Discover top influencers of performance without having to look

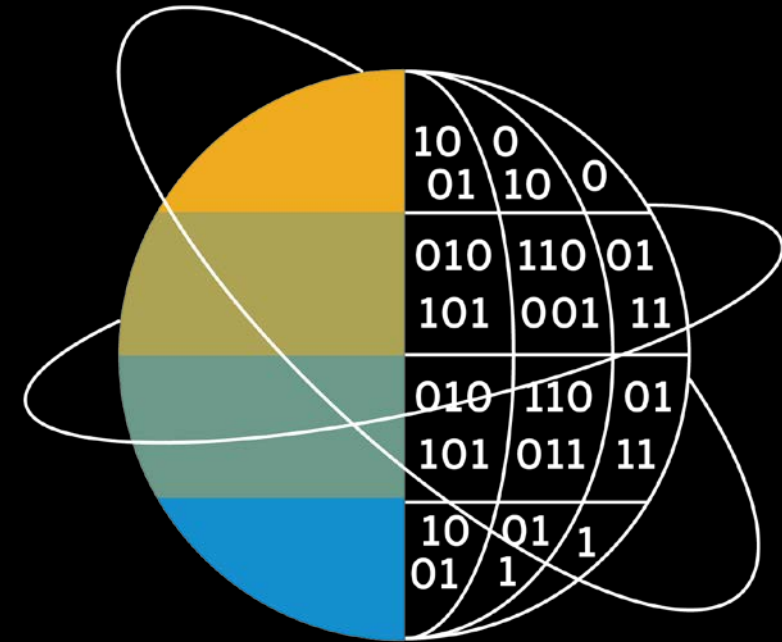
to save time and improve results

Augment manual insights with embedded intelligence

for better data-driven decisions

Ask questions in conversational language

to get the answers you seek as simple as having a conversation



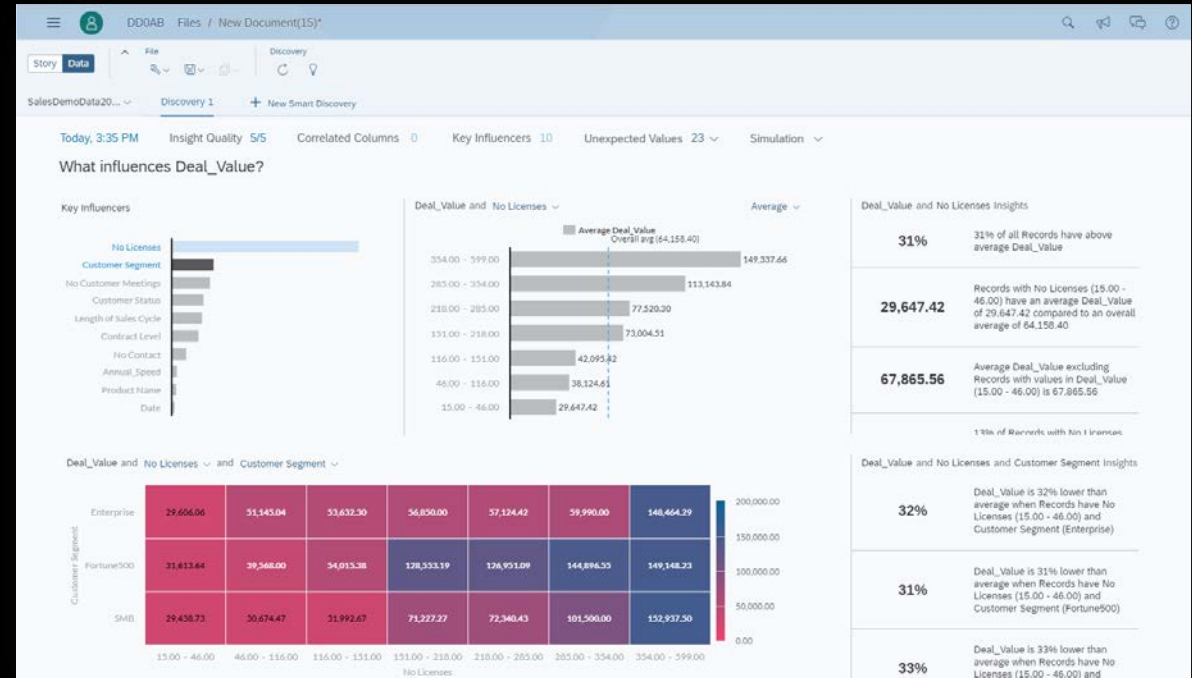
Become an Intelligent Enterprise

Discover top influencers of performance without having to look

Save time and improve results

leveraging machine learning (Smart Discovery) to explore your data and automatically uncover valuable insights:

- Discover key influencers driving your KPIs
- Gain insights about these influencers
- Identify outliers
- Analyze patterns in your data
- Use historical data to predict future outcomes
- Simulate 'what-if' scenarios

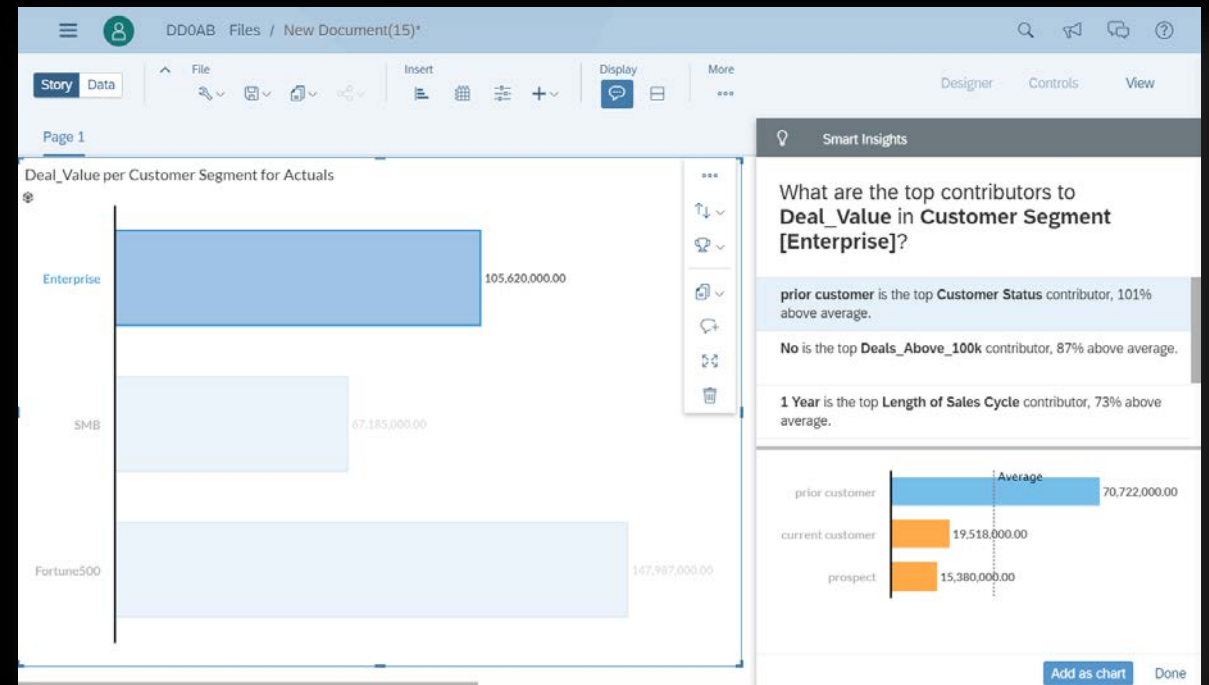


Become an Intelligent Enterprise

Augment manual insights with embedded intelligence

Simply make better data-driven decisions

with Smart Insights that help tell the story behind the numbers by dynamically providing additional insights about the data

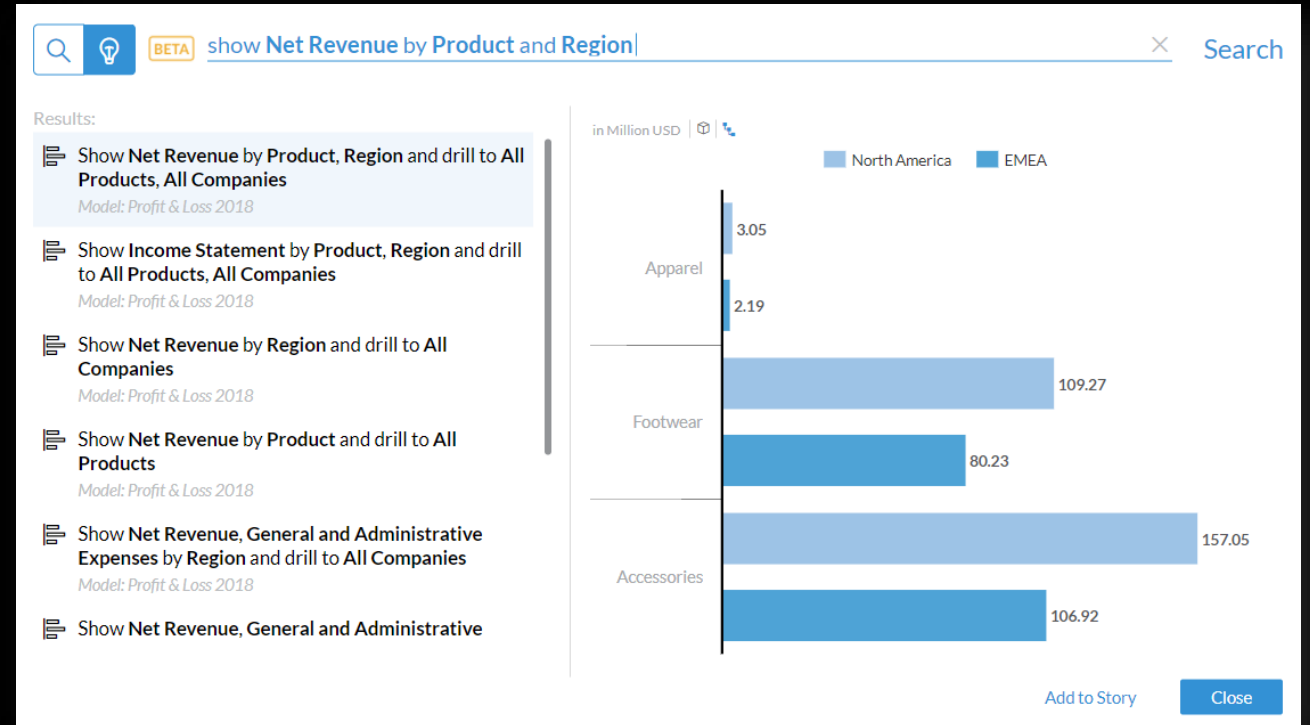


Become an Intelligent Enterprise

Ask questions in conversational language

Get the Answers you seek as simple as having a conversation

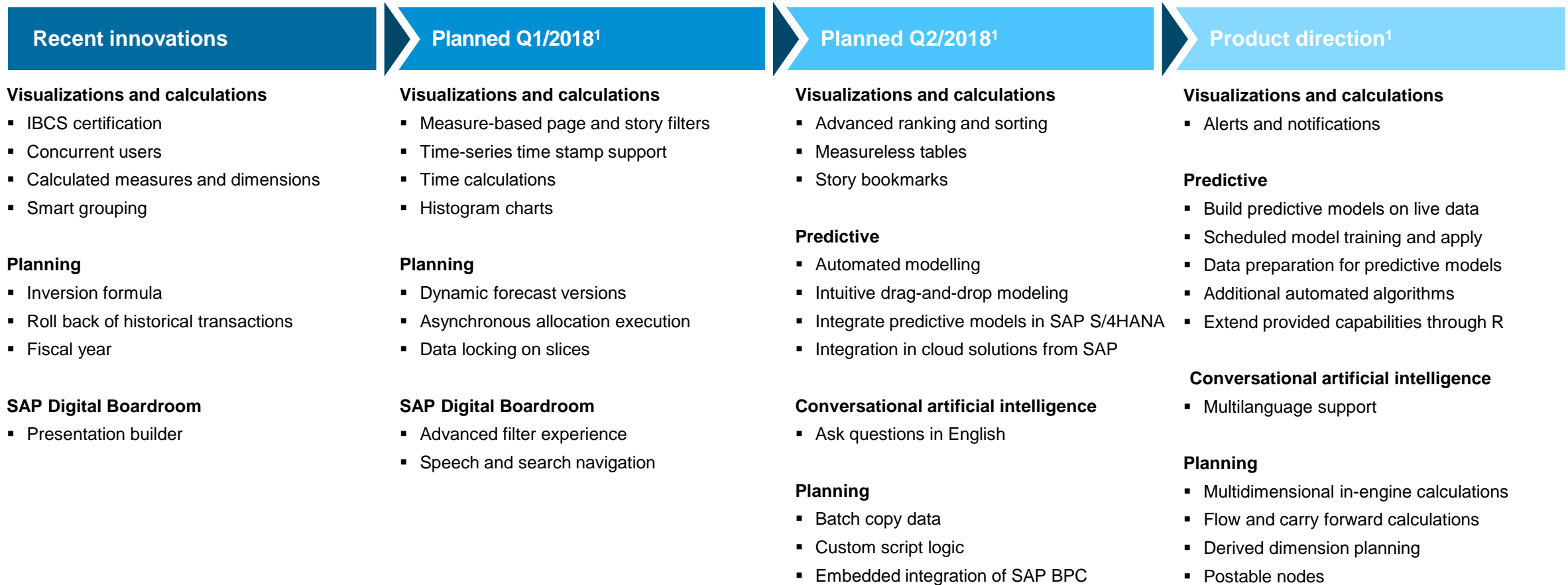
by asking natural language questions about your data using Search to Insight



Roadmaps

SAP Analytics Cloud and SAP Digital Boardroom

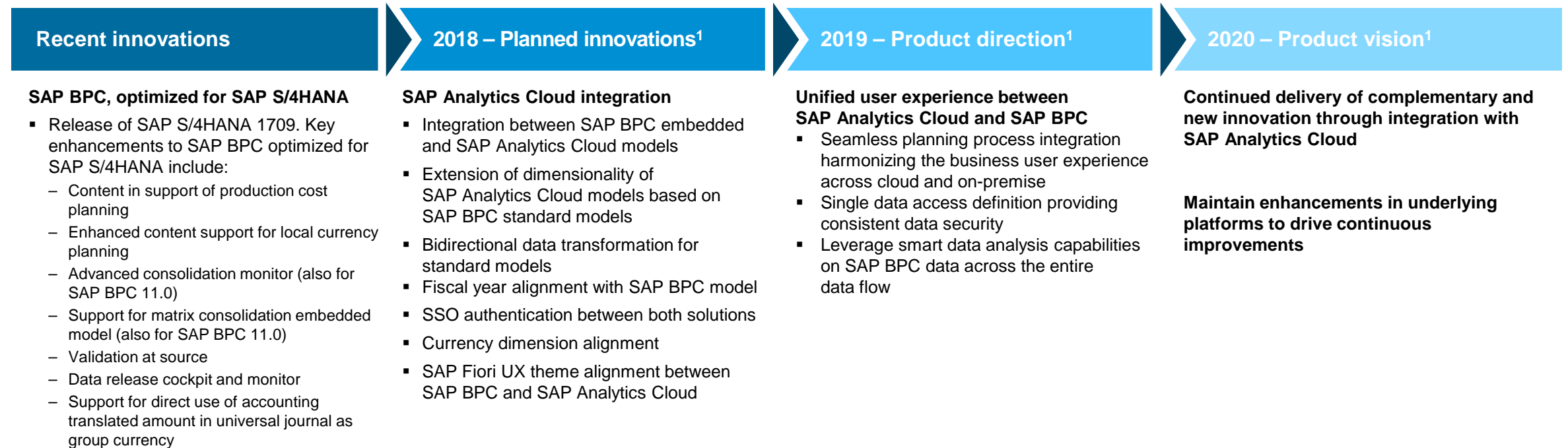
Product road map overview – key innovations



1. This is the current state of planning and may be changed by SAP at any time without notice.

SAP Business Planning and Consolidation, versions for SAP NetWeaver (including optimized for SAP S/4HANA) and SAP BW/4HANA

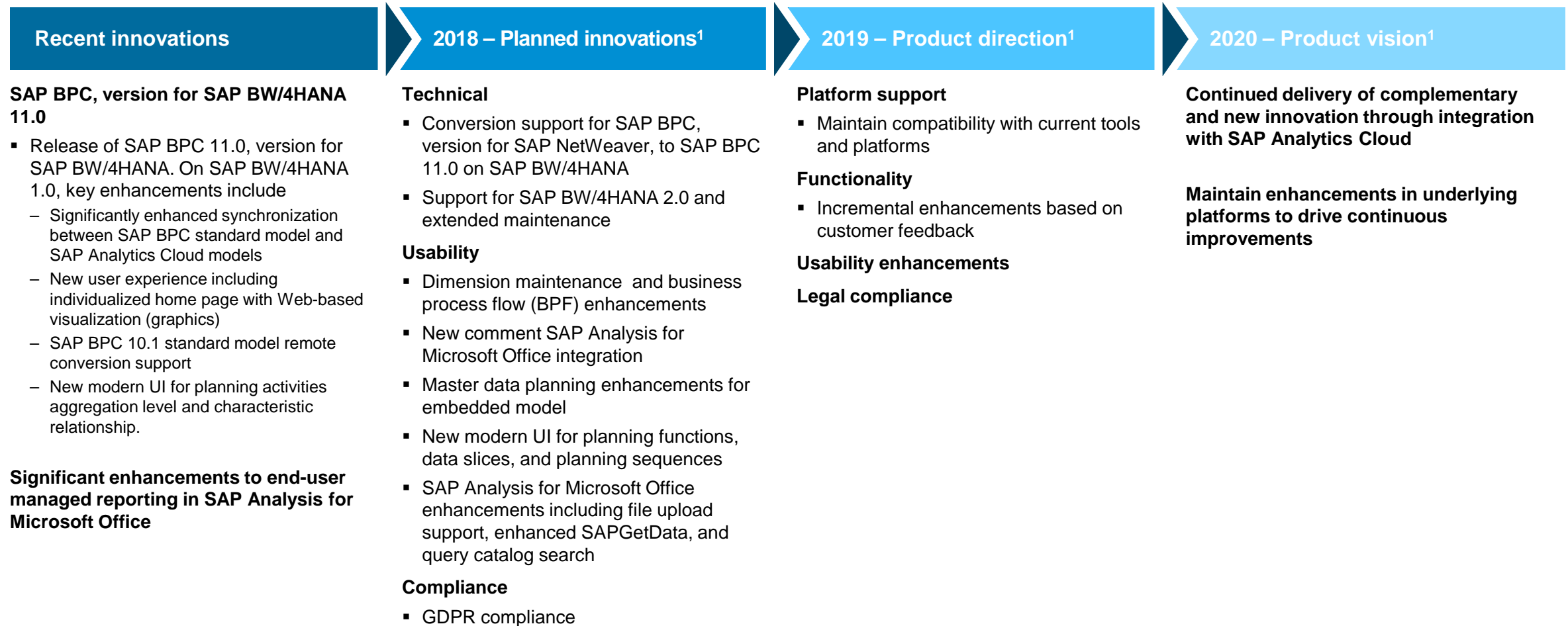
Product road map overview – key innovations



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Product road map overview – key innovations



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Follow up / Next Steps

Next Webinar:

Interpreting the SAP Roadmap – Questions and Answers from the Experts at Column5

Custom Webinar/Workshop:

You will receive an email after this webinar with a link to book a meeting with Column5 and SAP to explain how this applies to your organization.



THANK YOU

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